



Right Data, Right Time: A 360-degree View on Health & Wellness

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The Problem:

What **Makes**
Us Healthy

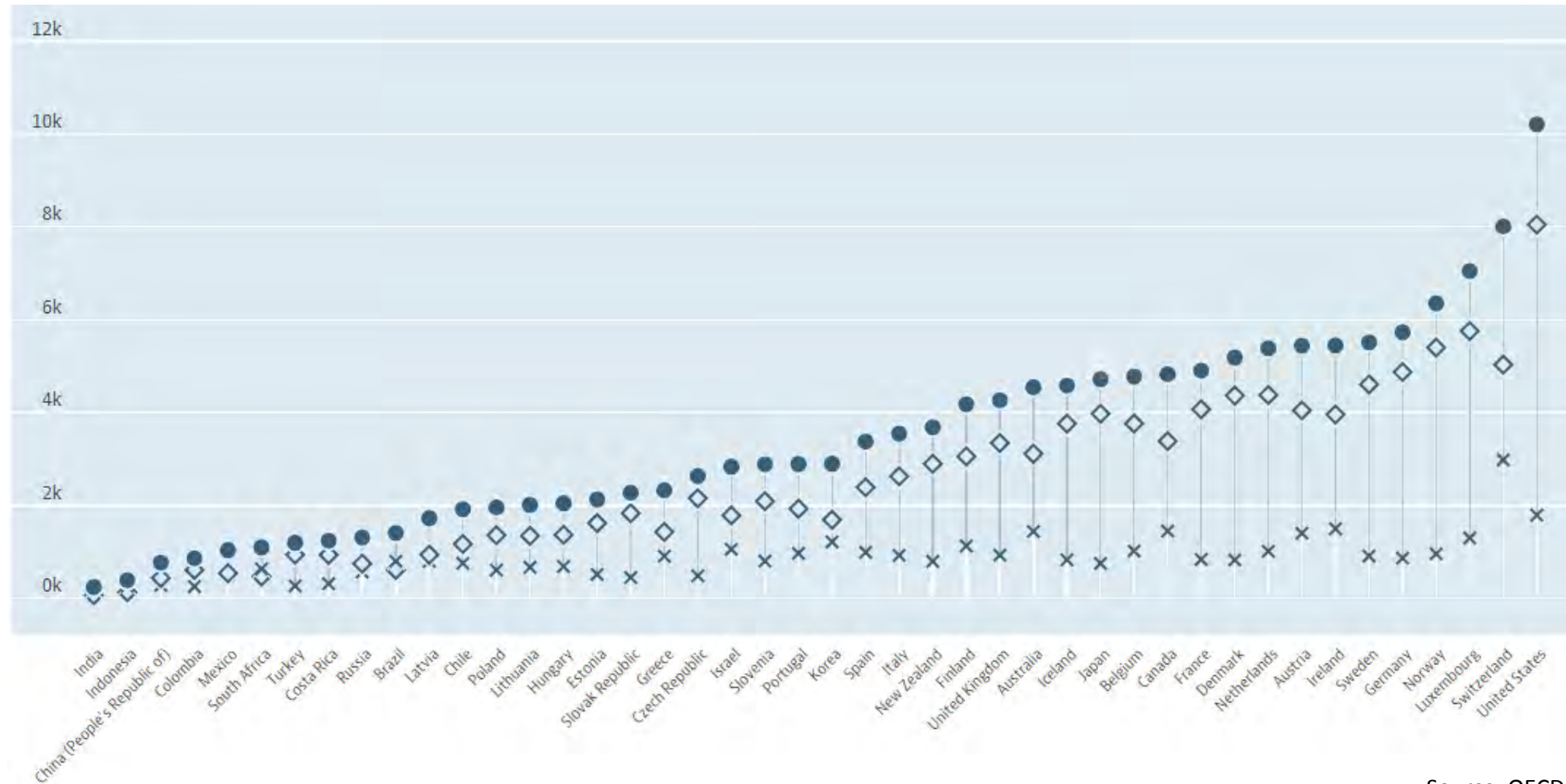


What We **Spend**
On Being Healthy



Source: Bipartisanpolicy.org

Health Expenditure per Capita, 2018



Source: OECD

Power of Analytics



Demo Detail Book of Business

Search...



Jason Fowler - New Demo2

Interactive Compass Report

Members

Reporting Period	Apr '16-Mar '17	Apr '15-Mar '16	Apr '14-Mar '15	Trend
Average Members	137,913	136,190	137,604	(0.2%)
Average Age Band	35-39	35-39	35-39	0.3%
Retrospective Risk	1.45	1.41	1.27	2.8%
Prospective Risk	1.42	1.39	1.29	2.4%

Care Management Opportunities Top 10



Paid % Change



Allowed PMPM Benchmark



Allowed PMPM by Incurred Month



Population Risk



TG Community Care Model



Source: The Timmaron Group

TG Analytics Journey Map



Age old problem – new insight & action

Situation:

- High rate of ED visits
- ED conducts tests to eliminate physical issues
- Discharged with no resolution
- Financial strain on the community hospital and the patient experience



TG Community Care Model

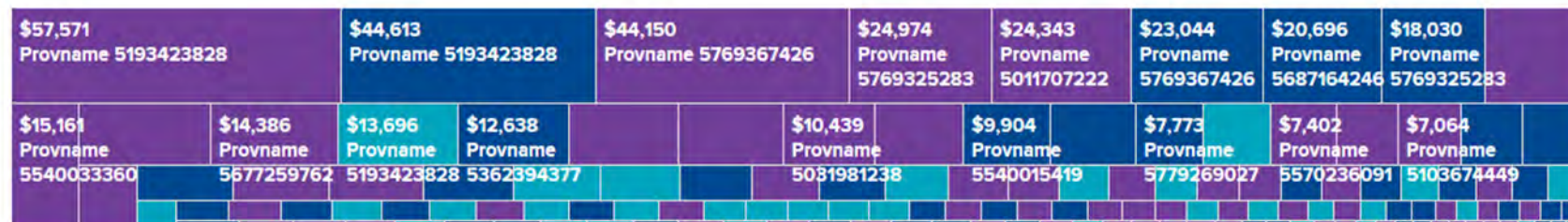


*Behavioral Health and Substance Abuse ER Claims Analysis



Which providers have the highest behavioral health and substance abuse ER claims?

Reporting Period: Jul '17-Jun '18 ICD-10 Diagnostic Category: F01-F99 Mental, Behaviora...



NYU Emergent Status
■ Alcohol Abuse ■ Drug Abuse ■ Behavioral Health

How are providers performing YOY for behavioral health and substance abuse ER use?

Reporting Period: Jul '17-Jun '18, Jul '16-Jun '17 ICD-10 Diagnostic Category: F01-F99 Mental, Behaviora... Services: > 3 (agg)

Provider Name	County Name	NYU Emergent Status	Reporting Period	Claimants	Services	Paid	Services/1000	Claimants/1000
Provname 5769367426	CountyName GJ	Behavioral Health	Jul '17-Jun '18	75	91	\$38,361	18.1	
			Jul '16-Jun '17	67	81	\$34,933	19.8	
			Trend	11.9%	12.3%	9.8%	(9.0%)	
		Alcohol Abuse	Jul '17-Jun '18	22	40	\$19,021	7.9	
			Jul '16-Jun '17	18	33	\$15,421	8.1	

Which Counties?

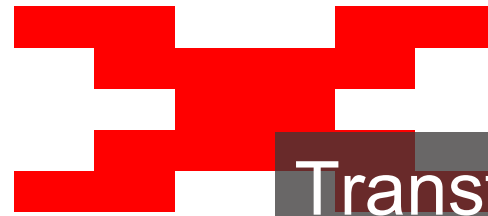
Reporting Period: Jul '17-Jun '18 ICD-10 Diagnostic Category:



County Name
● CountyName BI ● CountyName CH
● CountyName DG ● CountyName FH
● CountyName GC ● CountyName GD
● CountyName GE ● CountyName GF
● CountyName GJ ● CountyName I

TG Community Care Model





Transforming the community

- New process implemented
- Patients opt-in to the program
- Upon 911 call both paramedic and case worker/psychiatrist assess patient at home

Incorporating Behavioral into Mobile Crisis Process

Observe

- ED visits too high
- Tests run to eliminate, but not resolve
- No behavioral or case management involved in this workflow

Take Action

- Community effort
- Brought in multiple ancillary stakeholders, including EMR

Transform

- Changed workflow process at 911
- Community working together
- Lowered ED visits by 40%
- Reduced suicide rate

Disease Management – New Approach

Situation

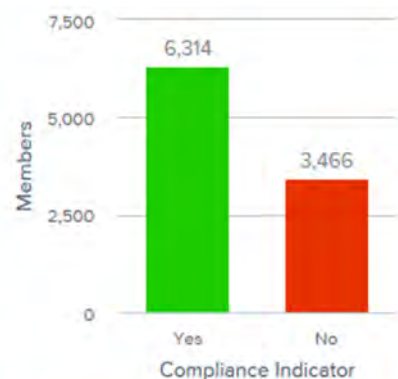
- High rates of diabetes for years/post surgery readmits
- Disparate groups of age, demographics, ethnicity
- PCPs, clinics, county health have implemented programs with no results



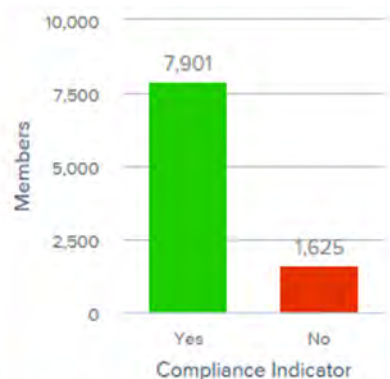
Diabetes Compliance Dashboard



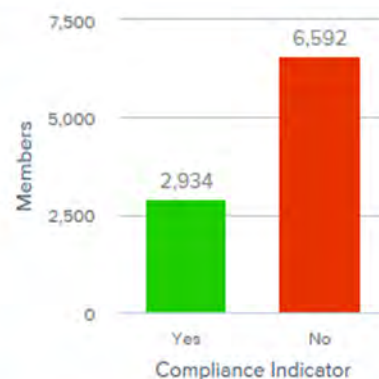
1+ HbA1c in last 6 mos?



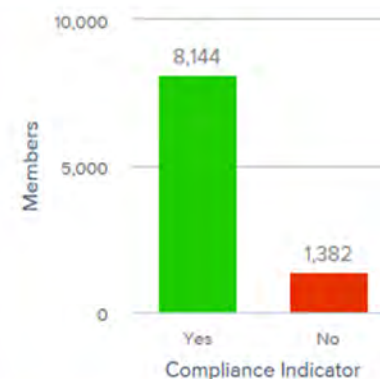
HbA1c in last 12 mos?



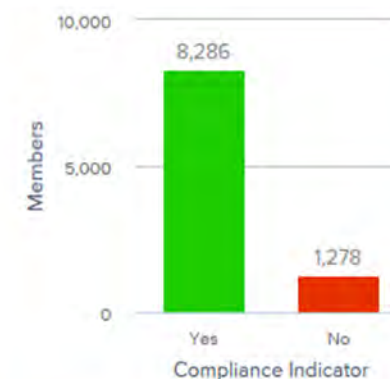
Annual diabetic retinopathy scree...



Annual nephropathy screening?



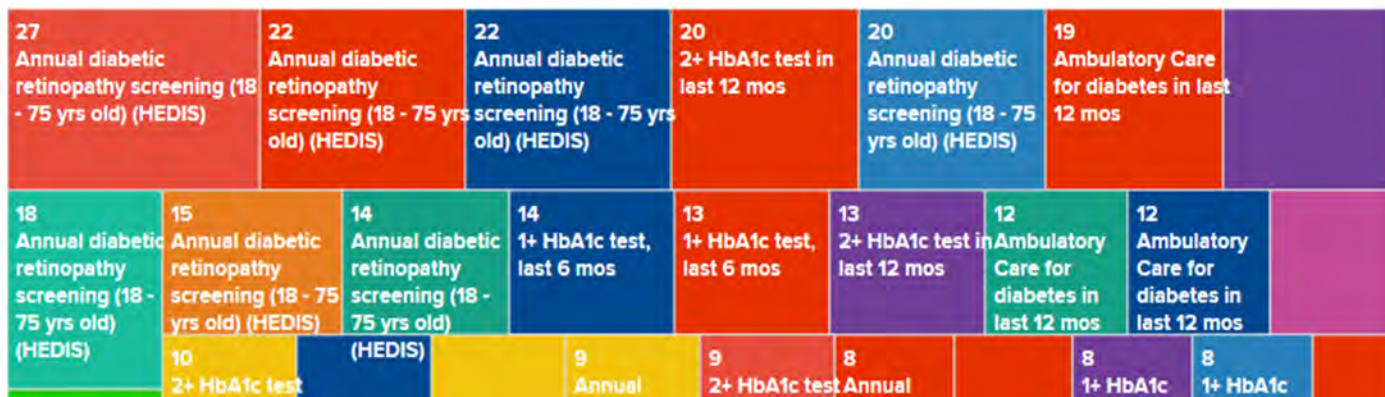
Adult: HDL test in last 24 mos?



Member compliance by guideline.

Compliance Indicator	Yes	No
Guideline	Members	Members
1+ HbA1c test, last 6 mos	6,314	3,466
2+ HbA1c test in last 12 mos	5,349	4,420
Adult: HDL test in last 24 mos	8,286	1,278
Adult: LDL test in last 24 mos	8,294	1,270
Adult: serum creatinine test in last 12 mos	7,993	1,335
Adult: triglyceride test in last 24 mos	8,261	1,300
Ambulatory Care for diabetes in last 12 mos	8,554	1,122

PCPs with most Non-Compliant diabetic patients



TG Community Care Model



Food Prescriptions

Available in Doctor's Offices

Ongoing Chronic Needs

- 25 meals provided
- Specific diets based on chronic condition, i.e., diabetes & cardiovascular disease
- Culturally specific versions available (Hispanic, Thai, Somali)

Acute Needs

- Fulfills 72 hours worth of need
- Pre-packed with nutritious food items and balanced levels of sodium and sugar

Prevention Services

- Addressing broader social determinants of health through care coordination
- In-clinic staff connect patients to food and other community resources, they need to be healthy

Food is Medicine

Observe

- High A1C
- No improvement over years
- Traditional clinical data ADTs, labs, etc.

Take Action

- Community effort
- Food banks and grocery stores
- County & HHS for education, parks and programs

Transform

- Worked with PCPs to deliver food as medicine
- Community to improve access to parks, bike paths
- A1C finally reducing (11.3 to 8.7)

Transitions of Care

Situation:

- Discharge notifications delayed and inconsistent
- Follow up with patients late and impacting care – no care coordination plans communicated to ancillary providers
- Behavioral, county health workers, pharmacy and LTC out of the loop for up to 60 days

TG Community Care Model



Transitions of Care

Solution:

- Community population health and analytics solution
- Automated alerts to community partners including Long Term Care and Public Health nurses
- Alerts in advance of discharge to help plan and reduce costs
- Social services engaged for more effective home care

Transitions of Care

Observe

- Follow up after discharge late, non compliant, impacting care
- Follow up on Rx out of hospital lacking to none
- Ancillary out of loop for up to 60 days

Take Action

- All hands on deck – hospital: home to hospice
- Community effort including public health nurses, long term care facilities, and social services engaged

Transform

- Better pregnancy and infant care
- MTM– improved compliance for discharged patients
- 360-degree patient view for all community care managers
- Development of care pathways for all transitions

In Summary

- Thinking differently pays off
- Right people - It is all about the community and their willingness to work together
- Right partners – to support the effort of the people
- Right data – knowing what to ask, how you ask, and who can take action and transform



Thank you